

ROP INSURANCE

FARGO, NORTH DAKOTAT. OF AGRICULTURAL LIBRAR

UNITED STATES DEPARTMENT OF AGRICULTURE

NEWS

CURRENT SERIAL RECORDS

1964 Edition No. 9

March 6, 1964

SALES - This week a total of only 312 sales were reported. At the present rate which we are selling, we can never hope to reach our goal.

As of now just eleven counties have produced over one half of the crop sales made in the State. They have accomplished more than the other 41 counties together.

It has been my observation that wherever consistent, hard work is being done we are getting good results.

Between now and the end of the sales period, just $3\frac{1}{2}$ weeks away, we must have 2,600 additional crop sales. Only by everyone giving a maximum effort will this goal be realized.

LaMoure and Richland counties with 25 crop sales each were the leaders in this category followed by Grand Forks and Logan Counties with 20 each.

LaMoure County also leads with 2,536 net acres insured for the week followed by Adams County with 2,294.

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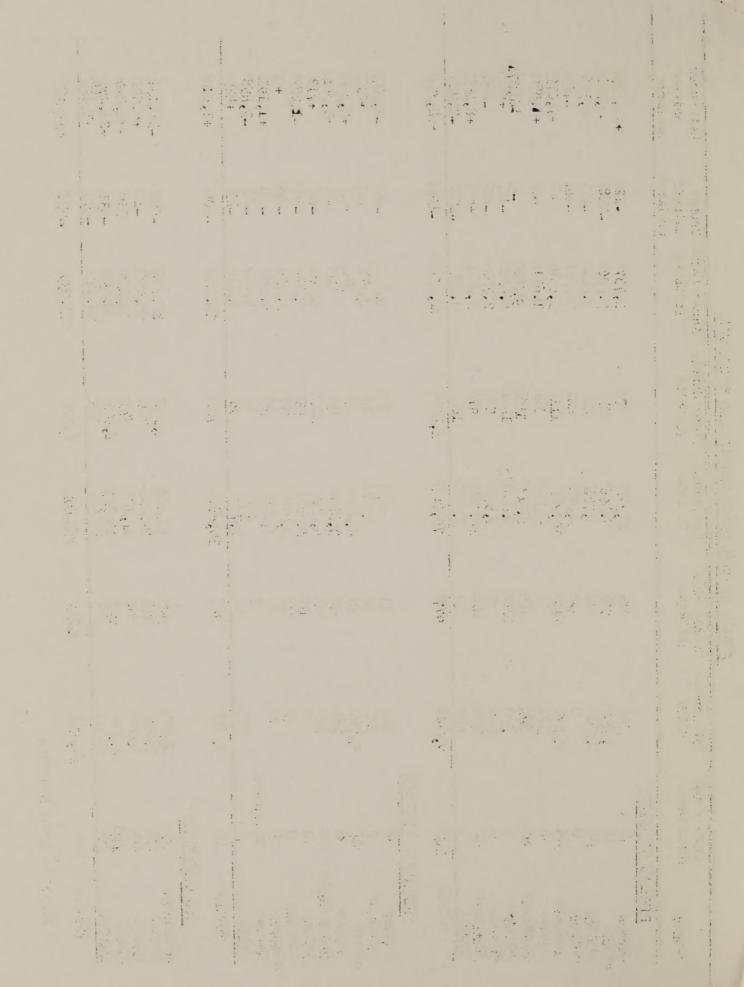
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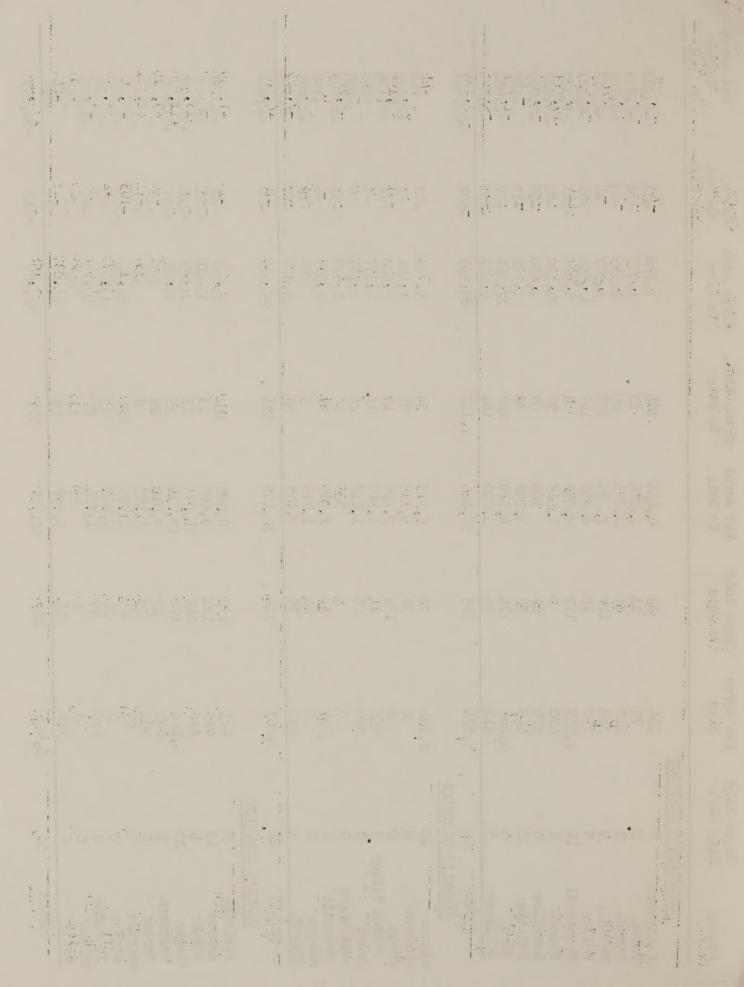
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Net Acres Gained or Lost	112,585 14,208 13,336 17,075 17,889 15,271 15,46 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16 15,16	+24,577	-3,147 +2,892 +2,864 +713 -1,289 +1,191 +1,191 +1,191 +1,191 +1,191 +1,191	+3,128 -33,151 +6,800 +30,119 +24,577 +3,11.8	+32,063
Crops '. Gained or Lost	4 2 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	-431	ウンゴンラボランS 54 54 54 54 54 54 54 54 54 54 54 54 54	-305 -502 -310 -305	-938
Acres Lost To Date	1,737 1,737 1,737 1,631 1,631 6,531 6,531 6,531	51,730	3,951 2,059 2,059 12,059 2,569 2,985 314,285	27,249 88,597 25,605 31,158 51,730 27,249	224,339
Crops Canc. To Date	28.53 54.58 84.44.29 83.44.29 83.44.29 83.44.29 83.44.29 83.44.29 83.44.29 83.44.29 83.44.29 83.44.29 83.44.29	1,408	878322E268	700 1,167 324 579 1,408 700	4,178
Net Acres To Date	17,322 5,498 5,498 10,01 10,03 3,520 8,609 4,631 2,550 12,984 3,635	76,307	804 6,636 3,189 4,342 1,280 1,774 6,176 2,176	30,667 55,446 32,405 61,577 76,307 30,667	256,402
Crops Sold To Date	852844589998989	577	いなるははいれるもど	395 665 314 889 977 395	3,240
Net Acres	742 1,530 1,530 2,536 171 996 166 180 890	9,298	359 212 1,760 1,554 460 0 0	3,615 5,674 3,263 4,964 9,298 3,615	26,814
Crops Sold This Week	S DISTRICT 6 14 15 0 25 8 10 10	TALS 115 THEXTON'S DISTRICT		TALS 55 ALL DISTRICTS nsen 54 22 66 166 115 on 55	312
County	PIEHL'S Barnes %Cass Dickey Griggs LaMoure Ransom Richland Sargent Steele Stutsman Traill	TOTALS	Benson Cavalier *Eddy Foster Grand Forks Nelson Pembina *Ramsey Towner	TOTALS ALL DIS Jorgensen Markel Olson Piehl Thexton	TOTALS

*Service Agent Counties



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Net Acres Gained or Lost		-6,282	2,259	13,27	-1,723	+8,127	-19,813	-3,709	-589	+1,861	-33,151		1,1,1	+2.637	+6,196	+193	-548	-2,243	-308	+2,988	+6.800		+1,639	+8,585	+13,450	+11,630	+3,215	15151	921-1+	3,000	<u> </u>	+30,419
Grops Gained or Lost		7.	35.	7.00	-72	+111	-84	-56	138	-135	-505		7	+7	+91	7	0	-51	9	+19	10		£13	+111	+218	+157	0T+	-103	+	1,58	97	+310
Acres Lost To Date		7,748	4,375	4,545	11.586	1,926	21,430	4,689	4,781	12,659	88,597		5,331	2,481	3,600	1,387	1,765	2,678	2,697	788	25,605		679.9	1,081	1,183	2,084	337	8.166	1,273	4,924	629	31,158
Crops Canc. To Date		101	£	00 801	27/1	19	92	69	8	212	1,167		38	25	13	15	56	26	772	25.57	324		143	23	 	2, ç	J «	124	33	85	11 69	579
Net Acres To Date		1,166	1,116	1,27(4	6.863	13,053	1,617	980	4,192	1,080	55,446		5.375	5,118	9,796	1,580	1,217	435	2,389	3,776 2,719	32,405		8,288	9,666	14,633	15,614	1,1,88	1,920	2,449	1,924	3,397	61,577
Crops Sold To Date		33	7 5	72 C	75	172	8	13	52	134 26	999		26	32	134	77	26	rv č	2 -	35	314		130	134	7/17	1,3	13 (21	35	27	797	889
Net Acres	F-I	206	52.0	310	750	1,505	760	370	103	1,4445 210	5,674		2.294	0	0	255	200	0	334	180	3,263		225	929	050	801	300	50	0	175	328	796 ° 17
Crops Sold This Week	SEN'S DISTRICT	91	-1 (Ŋυ	٧٧,	15,		9	Н (o m	54	'S DISTRICT	10	0	0	ey 3	m	01	~ <	D H	22	DISTRICT	rv i	1.3	2 00	3 6	. 9	Н	0	∾ (0.0	99
County	JORGENSEN'S	Bottineau	Burke	McHenny	McLean	Mountrail	Pierce	Renville	Rolette	Ward	TOTALS	MARKEL'S	*Adams	*Bowman		Golden Valley	Grant	*Hettinger	Mchenzie	*Stark	TOTALS	OLSON'S	Burleigh	Emmons	*Togan	McIntosh	Mercer	*Morton	Oliver	Sheridan	Wells	TOTALS

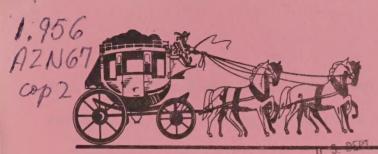


WHAT FIELDMEN HAVE DONE AS OF 2/28/64

Net Acres To Date	6,180 2,370 409 7,297 560	13,418 5,717 7,797 14,310 13,646	9,001 6,151 7,546 1,921
Est. Prem. To Date	\$13,902 3,946 899 13,073 1,350	29,388 9,519 14,009 25,659 23,106	19,505 8,016 11,183 3,416
To Date Agent Co.	00 7 60	36 107 50 8	w 8 27 0
Crops Sold Service Co.	52 24 57 57	132 23 19 159 110	38 0 0 8
Net Acres Sold	200	807 237 1,760	1,942 4,042 46
Est. Prem. For Week	101	1,875 572 2,988	4,356 6,971 63
Crops Sold For Week Service Co. Agent Co.	Not Working 0 2 1 Working for Agent Not working	7 0 7 Not working No report 0	9 0 Working for agent 0 0 12 1
Fieldmen	Decker Heuer Jurgens Kemmet	Kubischta Naas Neff Reis Sparrow	Stoltz Thorenson Twete Van Ornum

Note the outstanding week that Twete had while working with the agent in LaMoure and Dickey counties. Stoltz also had a very good week with respect to premium and net acres sold.

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FARGO, NORTH DAKOTA AGRICULTURAL L

UNITED STATES DEPARTMENT OF AGRICULTURE

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NEWS

March 13, 1964

1964 Edition No. 10

SALES - This week we have the contribution of District Director Jesse B. Olson.

"Over here on the side is a copy of the sign we had at the Agents Conference last Fall. Remember it?"

"Well, I'm the keeper of that sign. I see it right along and until just recently I've doubted that you could show another \$500,000.00 increase in premium for 1964. Please accept my apologies for ever doubting that you Agents and Fieldmen could let that blank space under 1964 show less than \$4,000,000 at our next Conference.

"Now that I have the chance, there are a few things
I'd like to say about some of my Agents that don't
show up in the gained and lost column of the
No-Dak News."

1965
1964
1963
\$3,500,000
1962
\$3,087,116
1961
\$2,618,464
1960
\$2,159,000

"I think Art Kirschenmann, Kidder County Agent has made "some kind of a record.

He hasn't missed sending in a Sales Report since we started early last Fall and has missed having sales to report but twice during the whole period. Joe Vetter,

Emmons County Agent is confident that all 1963 premiums will be paid before

March 31. He hasn't spent all of his time collecting either, he's increased business more than 60 per cent. And this is the sixth consecutive year that

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Bert Baye, Oliver County Agent and Hilken, Burleigh Agent have increased business.

And Bert has only one crop and practice to offer, too."

"If the Powers that Be ever let me write another one of these I'll tell you how good the rest of my Agents are. Looking at that Conference Chart again - - I hate to say it - - - but - - - maybe my men aren't any better than the rest of you".

STATE OFFICE COMMENTS - This week several counties had real good results and increased their number of sales, acres and expected premium by a substantial amount. However, the overall results were not up to our expectations for this close to the end of the sales campaign. We are still looking for the really big week that is needed to meet the goals.

Reports from the Winter Show at Valley City indicate considerable interest on the part of producers stopping at the booth. We will send you the registration slips of possible prospects in your county as soon as we can, after the show.

Top sales honors for the week go to McHenry County with 58 crops. Followed by LaMoure with 41.

Net acres sold honors go to McHenry County with 3,199 acres, LaMoure County covering 3,011 acres was in second place.

PREMIUMS DUE - Continued efforts are reducing the number of unpaid accounts.

Let's save all we can before the termination date. Please review our memo of February 28, 1964 pertaining to terminations for indebtedness.

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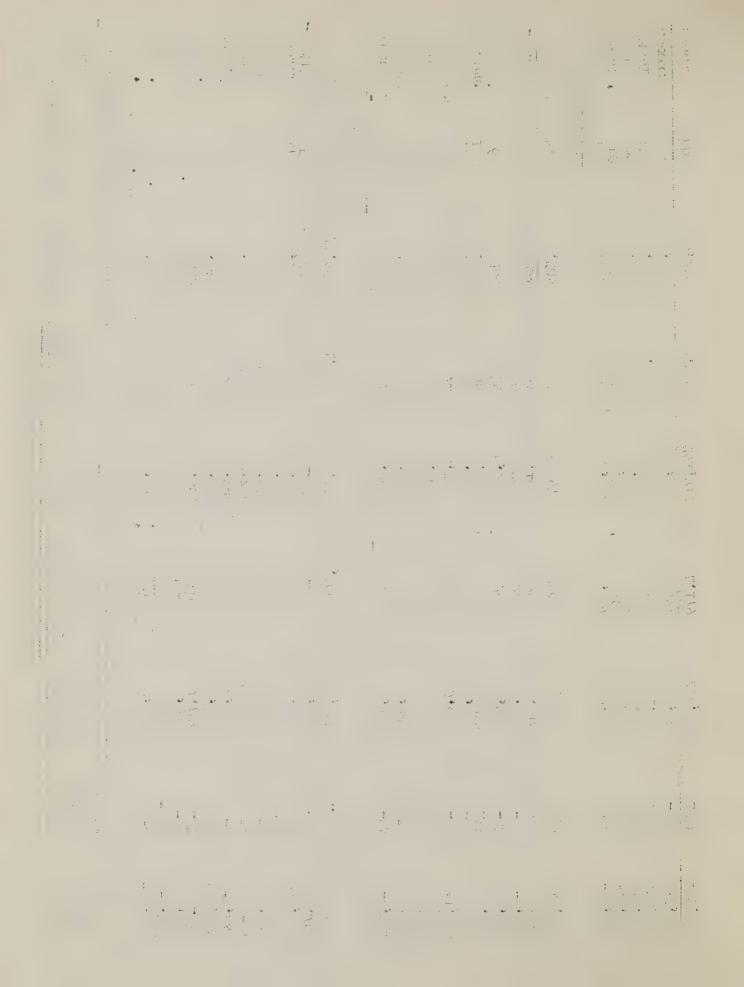
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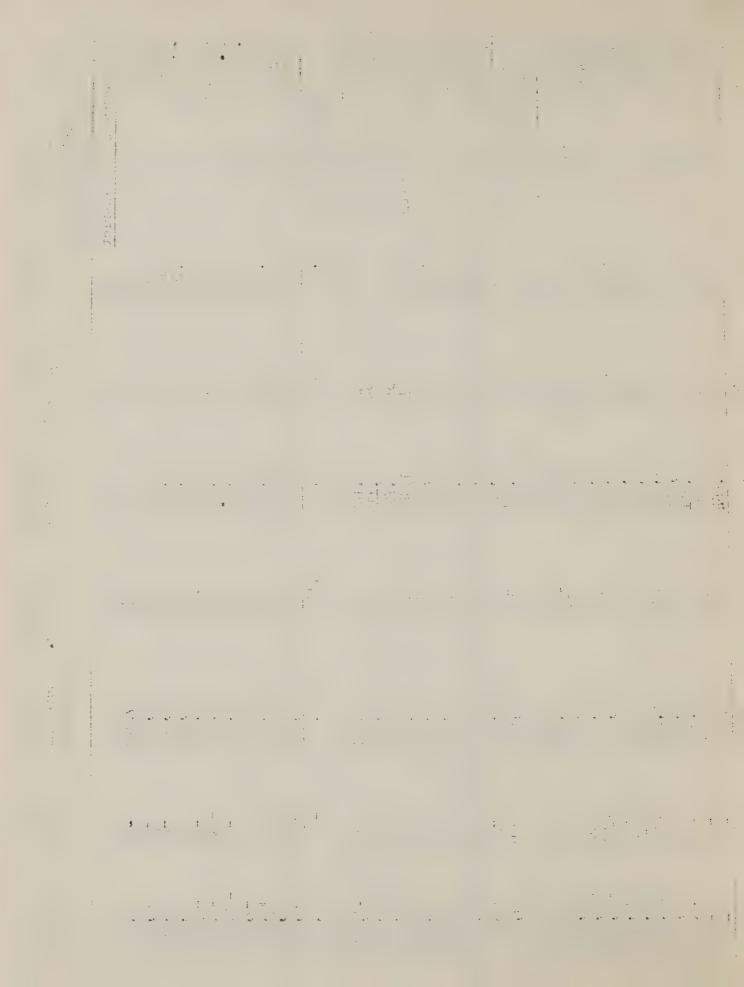
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STATUS OF 1964 SALES CAMPAIGN AS OF 3/6/64

TOTALS	Jorgensen Markel Olson Piehl Thexton	TOTALS ALL D	Benson Cavalier *Eddy Foster Grand Forks Nelson Pembina *Ramsey Towner	TOTALS	Barnes *Cass Dickey Griggs LaMoure Ransom Richland Sargent Steele Stutsman Traill	County
0717	121 40 65 133 81	DISTRICTS	ON'S DISTRICT 16 16 6 13 16 13 6 7	133	S DISTRICT 8 20 41 5 7 8 27 27	Crops Sold This Week
35,539	8,479 5,014 4,292 12,250 5,504	5,504		12,250	2,830 301 949 3,011 1,355 2,082 2,082	Net Acres Sold
3,675	786 354 954 1,104 1,77	¥77	52 54 54 54 54 54 54 54 54 54 54 54 54 54	1,104	93 83 86 160 60 192 137 10 209	Crops Sold To Date
291,912	63,925 37,354 65,615 88,167 36,851	36,851	1,020 1,524 6,636 3,905 4,867 2,847 6,376 822 3,184	88,167	20,152 5,799 6,733 1,063 13,722 3,844 9,964 5,219 2,770 15,066 3,835	d Net Acres To Date
և, 179	1,167 324 579 1,409 700	700	80 149 21 46 77 98 98	1,409	97 333 121 40 111 63 189 144 97 160	Crops Canc. To Date
224,464	88,597 25,605 31,158 51,855	27,249	3,951 3,059 744 625 2,569 1,773 4,985 2,314	51,855	4,737 9,706 2,448 1,797 3,636 1,631 10,005 4,085 4,085 6,575	Acres Lost To Date
-504	+30 +375 +305 -305	-223	-63 -41 -41 -41 -41 -41 -41 -41 -41 -41 -41	- 305	-250 -250 -31 -31 -44 -31 -31 -31 -31 -31 -31 -31 -31 -31 -31	Crops Gained or Lost
+67,448	-24,672 +11,749 +34,457 +36,312 +9,602	+9,602	-2,931 +1,465 +5,892 +3,280 +1,238 +1,074 +1,074 +1,391 -2,778 +870	+36,312	+15, 115 -3, 907 +1, 285 +10, 086 +2,213 -1,134 +1,134 +1,134 +66 +10,535 -2,740	Net Acres Gained or Lost



TOTALS	Wells	*STOUX	Sheridan	Oliver	*Morton	Mercer	McIntosh	*Logan	nlader	CITOTIMIE	Burleign		OLSONis	TOTALS	*STark	*SLope	McKenzie	*Hettinger	Grant	Þ	*Dunn	*Bowman	*Adams	MARKEL'S	TOTALS	Williams	Ward	Rolette	Renville	Pierce	Mountrail	McLean	McHenry	Divide	Burke	Bottineau	Jorg	County	
65	2	0	9	4	·	2	000	16 76	, +	- \	0 0	- 1	I'S DISTRICT	40	4	- C	0) -	- f-T	Valley No report	0	0	76	L'S DISTRICT	121	7	2	29	6	0	w	v	58	، س	w	7	Jorgensen's District	This Week	Crops Sold
4, 292	167	0	572	120	75	182	685	1,513	351	ドレント	904			5,014	200		0	330	1,067	1	0	0	2,749		8,479	698	151	2,481	240	0	100	750	3,199	100	371	389	ict	Sold	Net Acres
456	81	بر	36	39	22	21	7,	208	545	145	140			354	39	24	STS.	50	₹.	1	134	ω N	1+2		786	ω ω	136	18	19	00	175	80	178	22	Ľ	40		2	Gross Sold
65,615	3,564	88	2,211	2,569	1,995	1.670	4,696	15,227	14,984	9,00/	8,694			37,354	7,987	3,711	2,389	765	2,884	1,580	9,796	5,118	8,124		63,925	1,778	14,671	6,673	1,220	1,617	13,153	7,613	12,484	1,374	1,487	1,855			Net Acres
579	69		œ \	ىن . ئى	121	φ,	25	<u>ω</u>	23	53	143			324	92	v	24	56	26	:5:	تۂ	25	38		1,167	161	212	90	69	92	61	147	128	60	£3	104		To Date	Crops Canc.
31,158	4, 037	620	1.92	7.273	8.166	337	795	2,084	1,183	T9081	6,649			25,605	4,878	788	2,697	2,678	1,765	1,387	3 , 600	2,481	5,331		88,597	5,551	12,659	4,781	4,689	21,430	և, 926	11,586	6,307	4,545	4 , 375	7,7.48		To Date	Acres Lost
+375	121	J. +	1 .	74	136	+ : 	+26	+173	+222	+120	L.			+30	- 53	+19	-6	-50	+19	Ļ	+91	+7	+4		1381	-128	-76	-9	-50	-84	+114	-67	+50	! 38	-29	*64		Gained or Lost	Crops
+34,457	1541	2000	0,42,67±	100/ 1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	7 L 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	+7 222	100 C+	+13.1),3	+13.801	+8,806	+2,045		•	+11,749	-1,891	+2,923	- 308	-1,913	+1,119	+193	+6,196	+2,637	+2,793		-24,672	-3,773	+2,012	+1,892	-3,469	-19,813	+8,227	-3,973	+6,177	-3,171	₩2,000	1 5,893		Gained or Lost	Net Acres



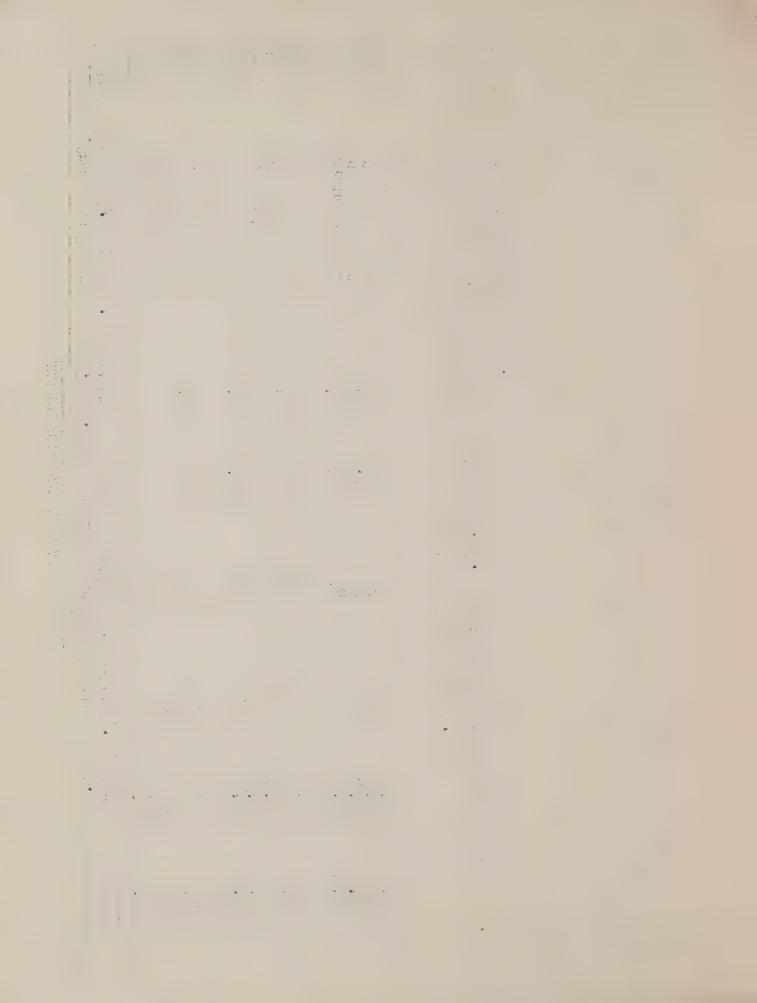
WHAT FIELDMEN HAVE DONE AS OF 3/6/64

Stoltz Thorenson Twete Van Ornum	Kubischta Naas Neff Reis Sparrow	Decker Heuer Jurgens Kemmet	Fieldmen
6 0 Working for agent 0 63	9 0 0 0 Not working 9 0 0	Not working Not working No report 15 Not working	Crops Sold For Week Service Co. Agent Co.
3,575 7,739 0	3,113 0 1,141	2,523	Est. Prem. For Week
1,687 4,014	1,412 0 587	1,532	Net Acres Sold
75 2 38	141 23 166 110	~2~£%	Crops Sold Service Co.
0 86 08 3	36 107 59	757	Sold To Date Co. Agent Co.
23,080 8,016 18,922 3,416	32,501 9,519 14,009 27,669 23,106	\$13,902 3,946 899 16,135 1,350	Est. Prem To Date
10,688 6,161 11,560 1,921	14,830 5,717 7,797 15,007 13,646	6,180 2,370 409 7,127 560	Net Acres To Date

Twete had a very good week again working with the agent in LaMoure and Dickey Counties.

Stoltz made one sale covering 1,005 acres with a premium of \$2,073. His overall results for the week were good.

Kemmet and Kubischta also had good results.





NODAK CROP INSURANCE

FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE 7 1964

NEWS

21 CURRENT SERIAL RECORDS

March 20, 1964

1964 Edition No. 11

SALES - This eleventh edition of the NoDak News is written by G. L. Thexton,

District Director for the Northeast 10 counties.

YHEN! T RARY

"Sales is the topic on every FCI Agent's mind as the selling period draws to a close."

"With less than 2 weeks to go "all the stops are pulled out" in an all-out effort to reach and exceed the county and State goals."

"Two of my counties - Eddy and Foster have reached their targets and are well on the way to higher sights. Other counties showing good progress are Cavalier, Grand Forks, Nelson, Pembina, Ramsey and Walsh. Towner had a good week and an extreme effort will be made in Benson in order to make the district look "balanced"."

"I'm sure all of the District Directors are talking the same language as I am to their respective agents as we cannot afford to let North Dakota become "second best"."

COLLECTIONS - Mr. Thexton continues: Closely related to sales are collections.

Remember, a paid up account is just as good as a sale so we must all strive to do our best not to lose business because of unpaid premiums which is what will happen if the collection isn't made by March 31."

"So, full speed ahead to all of you and the best of luck."

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Carlotte Carlotte La Company

JUST IN CASE - your copy of last week's NoDak News didn't get clearly corrected,
we want to advise you that we expect the 1964 premium to reach
\$4,000,000 not \$4,000.00. Amazing the change a missed zero and a comma can make.
WINNERS - of the prizes given by the Southeast District Agents at the winter
show are:

First (Cedarholm measuring wheel) - Hilmer Krogh, Fairfield, N. Dak. (Billings County)

Second (Automatic Egg Cooker) - Mrs. M. Hamre, Leonard, N. Dak. (Cass County)

Third (Fishing rod and reel) - Allen Honerson, Sutton, N. Dak. (Griggs County)

FROM THE STATE OFFICE ON SALES - The final days of the 1964 campaign are in sight. What is done in the remaining time will spell success or failure for your county, for your District and for the

State. "Red" says, "Full speed ahead". We have nothing more to add.

Top crop sales county for the week was LaMoure with 56 sales. Logan County was second. The most net acres sold were LaMoure County followed by Logan County.

Piehl's District led in crop sales and acres.

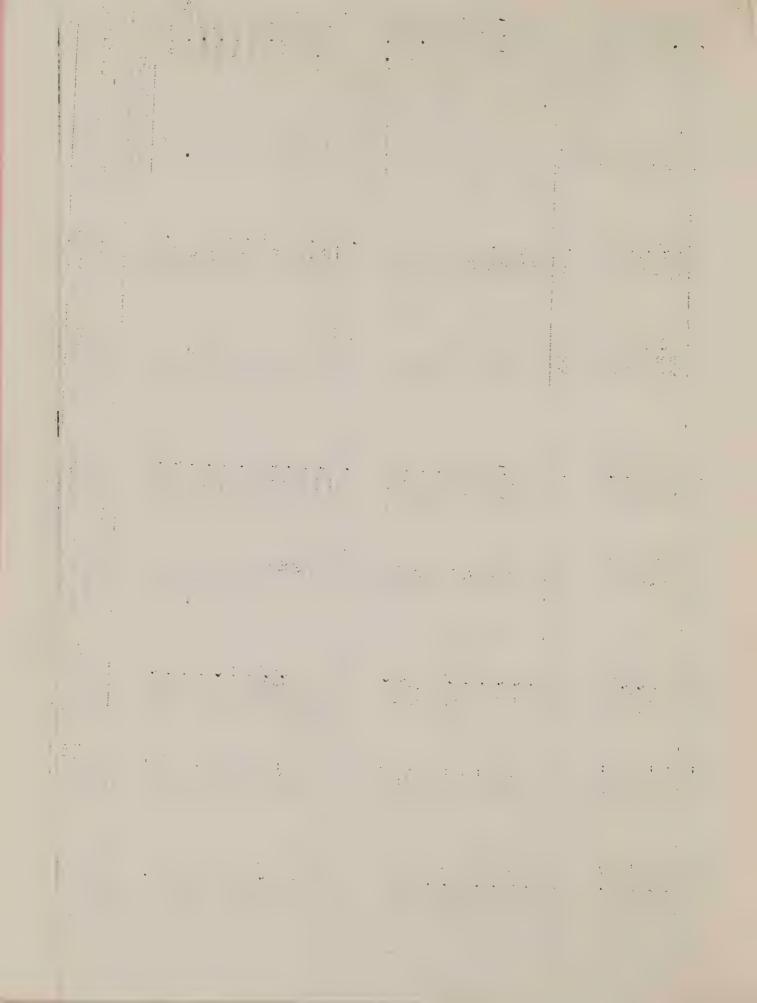
ACREAGE REPORTS - Just around the corner. Please order needed worksheets, extra forms or anything else as soon as possible.

Ald Schonberger

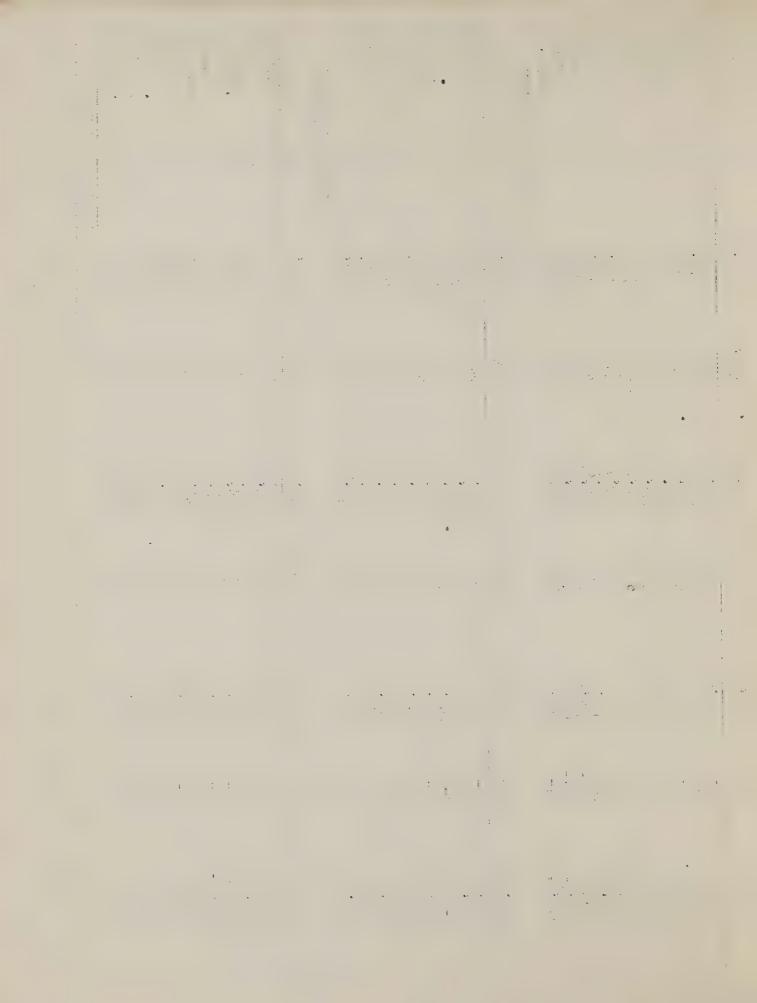


STATUS OF 1964 SALES CAMPAIGN AS OF 3/13/64

TOTALS	Piehl Thexton	Olson	Jorgensen Markel	ALL DI	TOTALS	Walsh	Towner	*Ramsey	Nelson	Grand Forks	Foster	*Eddy	Benson	THEXTON'S	TOTALS	Traill	Stutsman	Steele	Richland	Ransom	LaMoure	Griggs	Dickey	Barnes	PIEHL'S		County	
480	200	98	71 35	DISTRICTS	76	4	72	nt	, , j	9	٥٠/	0 t	70	N'S DISTRICT	200	w.	27	70	ယ္ဆ	25	26	v -	-3 -	18 18	S DISTRICT		Crops Sold	
40,891	13,464	8,337	7,526		6,058	170	1,520	1,016	50	140	CTC CTC	1,035	000		13,464	205	2,110	700	1,732	1,369	3,062	200	200	2,453			Net Acres	
4,156	1,304	1.05),	885		553	66	16 27	151	36	103	υι - ω +	27 (3	17		1,304	68	236	7477	230	85	516	=	03 0	E			Crops Sold	DIATOR OF THE
335,600	101,631	73 01.6	74,068		42,909	3,354	2,3/2	3,863	2,720	5,007	1,071	5,942	1,020		101,631	040,4	17,176	5,542	11,696	5,213	16,784	2,400	7,1299	22,605		t	Net Acres	ATEN CALLE
7444 وبا	1,553	K K K K	1,196	į	723	86	2/8	77	53.	127	251	5.5	80		1,553	160	2264	#	204	63	11.	12.t		97			Crops Canc.	TOW AD OF 3/ T
226,437	52,803 27,249	25,755	89,343	(t) (t)	27_21,0	2,314	7,985 1,985	1,773	2,569	3.629	147	3,059	3,951		52,803	6,575	107 62	2,085	10,953	1,631	3,636	04462	9,706	4,737			Acres Lost	10/CT
-291	-249 -170	+65	-341	! 	_170	<u>1</u> 1	-39 209	118	<u>-17</u>	2 1	+50	+24	-63		-249	<u>-92</u>	134	20	+26	+22	+105	1000	-243	+11		or Lost	Crops	
+109,143	+42,659 +48,828 +15,660	+17,271	-15,275	000 607	077 JLT	+1,000	+1,787	+2,090	+157	+7 378	+6,927	+2,883	-2,931	•	+48,828	-2,535	13 61.7	+1,457	+743	+3,582	+13.11/8	+5,005	13,407	+17,868		cr Lost	Net Acres	

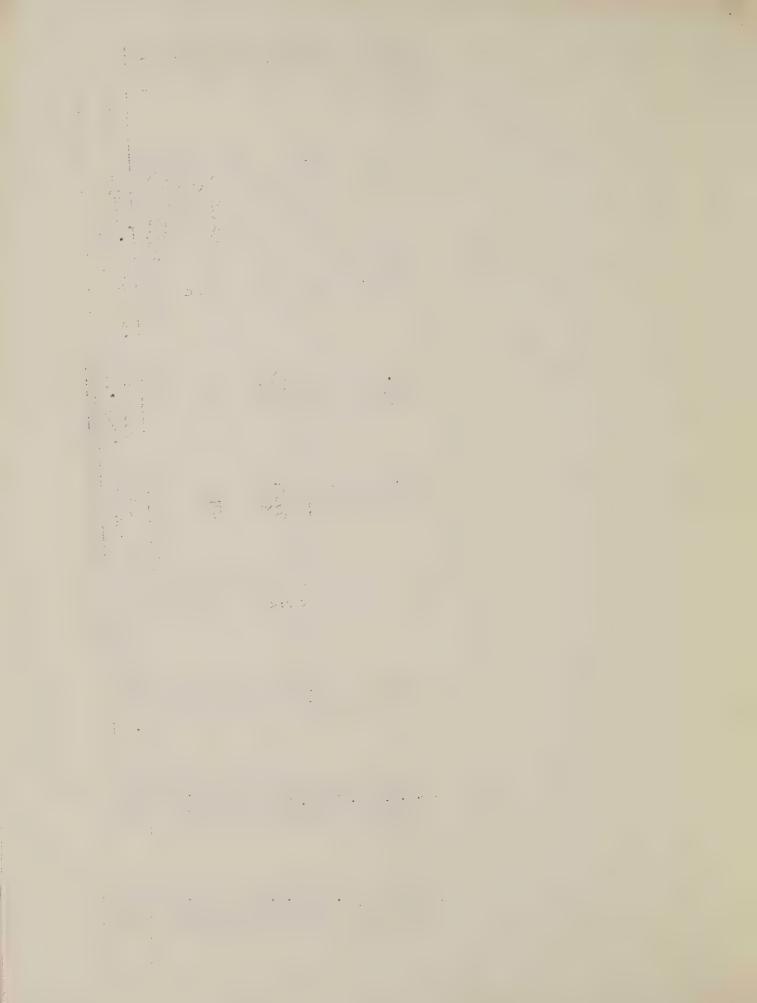


+42,659	+404	31,287	650	73,946	1,054	8,331	98	TOTALS
-1/0	17.	10064		10060				
7007		1. 027	60	3.867	55	303	7	Wells
+200	<u>+</u> ;	600	H	1.486	12	1,398		*Sioux
-2.532	- 79	4,928	118	2,396	99	755 755	l u	oneridan
+1,425	+8	1,273	W W	2,698	£	62T) N	OLIVER
-6,100	-104	8,166	72B	2,066	172	1/1	0 0	TOO TOTAL
+1,600	+15	, w	,	1,937	12	707	۱ د	Monton.
+5,278	+38	195	62	0,070	20	- 10 CT	ן ב	Monoga
+15,704	502+	2,209	2 6	T1971	5	7 377	(C	MoIntoch
292°477+	022+	COT 61	50	17 C13	21.2	2 48X	ا کر ون	*Logan
075 (64	700. 727.	TOO 6T) C	15 1.1.5	0 H	551		Kidder
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2 2 2 3	26	6 61,0	168	0.166	- T	772	13	Burleigh
							S DISTRICT	S. NOSTO
+17,271	+65	25,755	325	43,026	390	5,512	35	TOTALS
-1,731	- 50	4,878	92	3,147	F.	TOO		%DUALK
+3,023	+20	788	· ·	7,011	5 0	100) i	POTOTO
-	J.	2,697	74	60962	2 F	7000	~	eTgirensia Brancher
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+0,010 010,00+	0	7,387	J.T.	1.710	75	0	·	Golden Valley
12 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	103 103 103 103 103 103 103 103 103 103	3 600	ر د ا	10.116	786	300	~	*Dunn
+3.700 +4.700	+13	V,631	200	6,155	39	1,037	7	*Bowman
11. 780	-11	7 227	N D	10_111	jo	1.987	7	*Adams
							'S DISTRICT	MARKEL'S
-15,275	-341	89,343	1,196	74,068	855	7,526	71	TOTALS
-3,148	-124	5,551	161	2,453	37	625	4	Williams
+2.012	-76	12.659	212	14.671	136	151	2	Ward
+3.897	۳٦٠ با با	L. 781	94	8,672	107	2,399	26	Rolette
3,189	1)6	L 689	69	1,500	22	280	<u></u>	Renville
19.133	<u>၊</u> ထ ယ	21, 430	93	1,997	10	380	2	Pierce
+9.211	+121	ц, 926	61	14,170	185	1,020	10	Mountrail
1 237	-71	12.295	157	8,058	∞ 	, H1-5	w·	McLean
+7.137	+59	6.307	128	13.744	187	1,260	9	McHenry
+225	142	1,515	66	4,770	24	225	N	Divide
10,551 0,551 0,551 0,551	1 1 W 6	L, L12	151 101	1,861	22	374	σ,	Burke
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						T	SEN'S DISTRICT	JORGENSEN'S
or Lost	or Lost	То рате	то дате	то рате	То рате	pora	Inls week	Souriey
Net Acres	Crops	Acres Lost	Crops Canc.		Crops Sold	Net Acres	Crops Sold	



WHAT FIELDMEN HAVE DONE AS OF 3/13/64

Stoltz Thorenson Twete Van Ornum	Kubischta Naas Neff Reis Sparrow	Decker Heuer Jurgens Kemmet Krebs	Fieldmen
2 Working for agent 0 27	8 0 15 0 Not working 0 6 0	Not working Not working O S Not working	Crops Sold For Week Service Co. Agent Co.
922 2,594 60	2,244 2,666 1,499 2,821	780	Est. Prem. For Week
450 1,513 35	1,566 1,566 833 1,636	0 434	Net Acres Sold
77 0 2 39	149 38 19 172 110	77 52 57 52 57 52 52	Crops Sold
165 0	6 36 107 59 24	00 00 00 00	To Date Agent Co.
24,002 8,016 21,516 3,476	34,745 12,185 14,009 29,168 25,927	\$13,902 3,946 899 16,915 1,350	Est. Prem To Date
11,138 6,161 13,073 1,956	15,722 7,283 7,797 15,840 15,282	6,180 2,370 409 9,563 9,560	Net Acres To Date





NHAK

UNITED STATES DEPARTMENT OF AGRICULTURE

CURRENT SERIAL RECORDS

1964 Edition No. 12

March 27, 1964

SALES - We can only hope that, in spite of the ice, snow and wind early in the week, you were able to make the contacts and get signatures on applications and 812-A's.

As of now the State is in the plus column on crops. But we are a long ways from making our goal, and we don't know what we will lose in terminated crops and contracts yet.

LaMoure County was the leader in both crop sales and net acres again. Richland County was second in crop sales and Pierce in net acres.

All applications, add-on's, etc. should be transmitted as soon as possible. We want to complete processing all forms without delay. Suspended cases and other problem cases should be cleared up as fast as possible.

Al Schonberger

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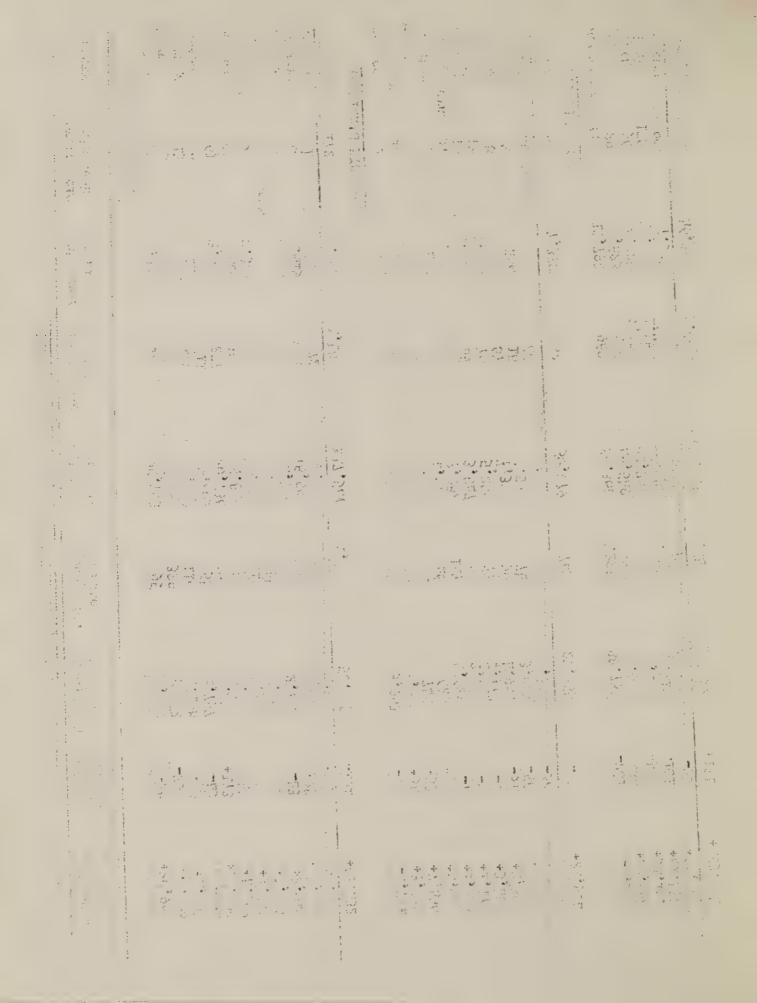
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STATUS OF 1,50 SALES CAMPAIGN AS OF 3/20/64

	TOTALS	Thexton	Piehl	Olson	Jorgensen Markel	ALL D	TOTALS	MOTPI	Molch.	*Kamsey	Pembina	NeLson	Grand Forks	Foster	*Eddy	Cavalier	Benson	THEXTON'S	CTATOL	100 A 7 C	Traill	Stutemen	ctcol	Kichland	Ransom	LaMoure	Griggs	Итскеу	*Cass	Barnes	PIEHL'S		County	
ŧ	77).	99	170	25	38	DISTRICTS	99	No report		ο α	17	E C			w	D,		ON'S DISTRICT	7/2	1	_ 5	- - -	No report		18	61	'n	ta	i w	72	'S DISTRICT		This Week	Canada Canada
46,268	1/0/0	7 370	27.00	0,023	12,792		7,370		256	605	1,393	1,127	2,075	430	529	795 100	160		14,158	400	- L	7,160		2,321	605	3,952	200	767	150	3,188			Sold	Not Appe
4,663	260	T9176T	1,150	tt18	962		652	66	18	67	76	49	140	61	7 <u>L</u>	83 To	J B		1,481	71	477	23	THT	275	103	277	H	106	93	123			To Date	2
383,021	50,279	117,547	82,282	46,549	86,364	•	50,279	3,354	2,598	7,377	5,256	3,847	7,089), 6),8	2000	1,180	300		117,547	Othr 6th	16,591	4,720	5,542	15,975	5,818	20,736	1,263	8,220	6,449	25,793			To Date	3 (1)
4,542	745	1,582	662	330	1,223	4	71:5	98	74	98	77	7. ±	1).7	7.7	, tc	5 8	,		1,582	5/T	226	66	TIT	412	59	101	45	7176	329	X			Crops Canc. To Date	
229,327	27,355	56.115	31,770	26,005	88.733	666613	27 3KK	2,314	3,000	1,085	7 772	20,029	2000	£	3,059	3,951			56,115	6,575	4,531	2,704	4,085	14,343	1.631	3,636	1.797	2,448	9,552	h.813			Acres Lost To Date	
+121	193	-101	+),88 00	1881	1361	- /	3		10 F	- L	. 6	-	5. 4. 7.5	*53	+34	-62			-101	-103	+28	<u>L</u>	0	1 61	+ 1	+173	13	-10 -10	-236	+28		or Lost	Grops Gained	
+153,694	+02 02)	161 133 101,103	## 50° C4#	, 20 Z 1		428,524	OD 001	1,002	+2,392	+3,483	+1,172	+3,453	+4,023	+7,456	+3,678	-2,771			+61. h32	-2,135	+14,060	+2,016	+1.157	+1.632	+) 187	+17 100	1831	+5.779	- 3, 103	+20_980		or Lost	Net Acres Gained	202



Eurneign 9 903 Emmons 19 1,280 Kidder 4 252 *Logan 11 1,030 McIntosh 34 3,356 Mercer 2 183 *Morton 7 779 Oliver 3 142 Sheridan 6 288 *Sioux 0 0 0 Wells 1 112 TOTALS 96 8,325	TOTALS 29 3,623 OLSON'S DISTRICT		lley	TOTALS 118 12,792 MARKEL'S DISTRICT	le 30 1, e 20 2, ms 15 1,	1 13 16	RGENSEN	_ CO
170 253 254 31 45 45 45 45 45 45 45 45 45 45 45 45 45	8114	14 28 44	136 136 154 154	962	53 127 52 52	185 23	147 26	es Crops Sold To Date
10,370 11,879 15,697 18,943 9,439 2,120 2,840 2,840 2,684 1,486 3,979 82,282	46,549	3,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500 5,500	10,916 6,285 10,066 1,828 5,300	86,367	2,809 10,920 14,175 4,138	15,730 9,218 14,173 5,441	2,801 2,067 4,895	Net Acres To Date
168 25 25 25 25 127 29 120 111 69	330	%~%%	255	1,223	69 94 208 164	133 157 61	21,	Crops Canc. To Date
6,649 1,081 1,288 2,084 795 337 7,946 1,273 5,000 629 4,037 31,119	26,005	2,678 2,947 788 4,878	5,331 2,631 3,600 1,387 1,765	88,733	4,689 4,781 12,050 5,551	6,307 12,295 4,926 21,430	7,747 4,412 4,545	Acres Lost To Date
+145 +228 +228 +72 +17 -96 +15 -75	+88	F +23 - 1-1-2	++10 +54 +317 +179 +179	-261	-112 -83 -112	+70 -61 +124 -82	-125 -125	Crops Gained or Lost
+3,721 +10,798 +11,409 +16,859 +8,644 +1,783 -5,101 +1,567 -2,316 +857 -58 +51,163	+20,544	+3,537	+5,585 +6,166 +6,166 +5,585	-2,366	-1,880 +6,139 +2,125 -1,413	+9,423 -3,077 +9,247 -15,989	-4,946 -2,345 +350	Net Acres Gained or Lost

WHAT FIELDMEN HAVE DONE AS OF 3/20/64

Stoltz Thorenson Twete Van Ornum	Kubischta Naas Neff Reis Sparrow	Decker Heuer Jurgens Kemmet	Fieldmen
19 Working for agent 0 6	11 6 No report 6	Not working Not working 1 No report Not working	Crops Sold For Week Service Co. Agent
agent 16	0 0 00 0	0	For Week Agent Co.
7, 698	2,905 1,477 1,541 1,853	409	Est. Prem For Week
3,850 398 413	1,254 909 843 985	186	Net Acres Sold
£208	160 38 25 172 116	52 24 77 5	Crops sol
3 181 0	107 59 21	0 0 1 75 0	co. Agent Co.
31,700 8,016 22,060 4,140	37,650 13,662 15,550 29,168 27,780	\$13,902 3,946 1,308 16,915 1,350	Est. Prem To Date
14,988 6,161 13,471 2,369	16,976 8,192 8,640 15,840 16,267	6,180 2,370 595 9,563 560	Net Acres To Date

Stoltz had an excellent week with 19 sales and 7,698 acres.

When he will are the second Aida 100 \$. \$\dagger\$ 3 1